



**Seo: 2016: Search Engine Optimization, Internet Marketing Strategies & Content Marketing (Google Adwords, Google Analytics, Wordpress, E-Mail ... Marketing, E-Commerce, Inbound Marketing)**

*J.P. Richardson*

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To become a successful online business it is essential to have a good understanding of Search Engine Optimization (SEO) and the best way to produce a marketing strategy which will appeal to your target audience. It is possible to pass this job over to a third party for them to look after your business needs; however, if you are to understand what they are doing and what they are trying to achieve you must understand the basic concepts. You will also realize that no one else cares for your business as much as you; it is for this reason that you can do a better job of marketing your business online than anyone else can. This book has been designed to give you an insight into what SEO is and how it works. Although it is not possible to know the exact algorithms which the main search engines use; it is possible to predict the best patterns and strategies to ensure your business is noted by the search engines and exposed to potential customers. Of course, marketing is about more than simply locating a target audience and providing them with quality content that will then convince them to buy your products. This book will help you to understand how to develop an online marketing strategy; including content marketing. It will also provide you with a wide range of tips and techniques which will improve both your content and your marketing strategies. Finally the book will provide you with a guide as to how to improve your rankings with the search engines. The purpose of the book is to ensure you have a good understanding of all the different elements which come together to create a successfully marketed business. Any business can create an online presence and then raise their profile so that thousands, or even tens of thousands of people, are aware of them and their products. Armed with this knowledge you will be able to lift your business profile and capture a bigger share of the market. Even if you choose to use a third party to deal with the online marketing and content provision; you will understand what they are doing and you will be able to ask the right questions to ensure they have your best interests at heart. As with any business matter, the parameters and criteria are constantly changing, understanding the basics will allow you to keep up with these developments and use them to help your business grow.

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