



RIPE: Harvesting the Value of Your Business

Deborah Douglas

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Right now, there are millions of entrepreneurs out there risking everything for the privilege of owning their own businesses. They pledge their homes and personal assets to get working capital. They work horrendous hours and deal with near-constant stress in order to nurture and grow their cherished projects. Why? Because they are dreaming of the day when all of these sacrifices pay off and they can finally reap the benefits by cashing in and selling off to a larger organization. RIPE: Harvesting the Value of Your Business is a book designed to help make that dream come true. RIPE helps entrepreneurs recognize the knock of opportunity when the time is right and it enables them to maximize that opportunity for a potential grand slam. RIPE is loaded with information demystifying the entire process. A smart entrepreneur understands that you only get one shot in this process, so you need to walk in armed with every piece of information available. RIPE provides the core concepts on which a sound business strategy must be based.

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