



# Overthrowing Dead Culture: A Vision to Change the World of College Recruiting

*Brian Wm. Niles*

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**Overthrowing Dead Culture: A Vision to Change the World of College Recruiting** Brian Wm. Niles  
Overthrowing Dead Culture is about the growing disconnect between how students search for and select the right college and how colleges communicate with them. Over the past 11 years, the TargetX team has challenged the status quo of college admissions and recruiting through regular speaking engagements, blogging, tweeting, podcasting, webcasting - in an endless pursuit to reduce this disconnect and help our clients succeed and prosper in the new world of college admissions. Overthrowing Dead Culture is a culmination of that effort to date.

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